

European Investment Conference 2016



Munich
22 September 2016
PROGRAMME

Life is full of ups and downs.
We're there for both.



Capital Markets Round Tables

Time	Agenda	Room
from 9.30 a.m.	Registration & Coffee	
10.00 a.m.	<p>Welcome address Laurent Dupeyron, Global Head of Financial Institutionals Cluster, UniCredit</p> <p>Bank Capital Generation: “Tools in Capital Management – Sharing Issuers’ and Investors’ views” moderated by Isaac Alonso, Head of DCM Financial Institutions, UniCredit</p> <p>Brian Kealy, Head of Capital Management, Bank of Ireland Matthias Bulach, Managing Director for Planning and Capital Management, CaixaBank Norbert Doerr, Head of Capital Management & Funding, Commerzbank Tiago Parente, Senior Credit Analyst, Fidelity Worldwide Investment Johan Christofferson, Co-Founder, Christofferson Robb & Company Waleed Bahjat El-Amir, Head of Group Finance, UniCredit</p>	Room Maximilian
11.00 a.m.	<p>SSA / Covered Bonds: “QE and beyond” moderated by Franz Rudolf, Head of Financials Credit Research, UniCredit</p> <p>Uwe Maderer, Specialist SSA & Covered Bonds, Deka Investments Aldo Romani, Deputy Head of Funding, EIB Dimple Bhawsar, Senior IR Officer, ESM</p> <p>Antonio Cordero, Head of Funding & Treasury, ICO Ulrich Katz, Fondsmanager, PIMCO Sami Gotrane, Head of Treasury and Financial Markets, SFIL</p>	Room Maximilian
11.45 a.m.	<p>Conference Host Olivier Khayat, Co-Head of CIB, UniCredit</p>	Room Maximilian
11.55 a.m.	<p>Economic Outlook Erik F. Nielsen, Group Chief Economist & Global Head of CIB Research, UniCredit</p>	Room Maximilian
12.15 p.m.	<p>CIO Panel moderated by Guy Johnson, anchor at Bloomberg Television</p> <p>David Blumer, Head of EMEA, Blackrock Olivier Héreil, COO Asset Management, BNP Paribas Cardif</p> <p>Thomas Kressin, Head of European FX desk, PIMCO Christian Kopf, Partner, Spinnaker Capital Ltd</p>	Room Maximilian
1.15 p.m.	Lunch Break	Foyer
2.15 p.m.	<p>Corporate Issuance & Quantitative Easing: “Three months into the ECB’s Corporate Sector Purchase Programme” moderated by Philip Gisdakis, Head of Credit and Cross Asset Strategy, UniCredit</p> <p>Nicole Della Vedova, Head of Capital Markets, Enel SpA Erik Rüttinger, Head of Credit, MEAG</p> <p>Philippe Berthelot, Head of Credit, Natixis Asset Management Guillermo Llopis, Director of Financing, Repsol</p>	Room Maximilian
3.00 p.m.	End of Conference / Transfer to Hotels	
4.15 p.m.	Transfer from Hotels to Theresienwiese	
5.00 p.m.	Reservation at “Winzerer Fähndl”	

Risk Management

Time	Agenda	Room
from 9.30 a.m.	Registration & Coffee	
10.00 a.m.	<p>Welcome address & Introduction Guy Laffineur, Global Head of Markets, UniCredit</p> <p>CTS Panel: Impact of negative / zero rates and other relevant treasury topics moderated by Guy Laffineur, Global Head of Markets, UniCredit</p> <p>Luca Lucaroni, CFO, Beni Stabili</p> <p>Mark Rowland, Head of Group Treasury, Gazprom Marketing & Trading</p> <p>Frank Kröner, Head of Treasury, GfK SE</p> <p>George Handjinicolaou, Deputy CEO, ISDA</p> <p>Antonio Fernandez-Montes, Head of Treasury and Markets, Repsol</p> <p>Lars Schnidrig, Head of Finance & Treasury, Vonovia SE</p>	Room Marstall I + II
11.45 a.m.	<p>Conference Host Olivier Khayat, Co-Head of CIB, UniCredit</p>	Room Maximilian
11.55 a.m.	<p>Economic Outlook Erik F. Nielsen, Group Chief Economist & Global Head of CIB Research, UniCredit</p>	Room Maximilian
12.15 p.m.	<p>CIO Panel moderated by Guy Johnson, anchor at Bloomberg Television</p> <p>David Blumer, Head of EMEA, Blackrock</p> <p>Olivier Héreil, COO Asset Management, BNP Paribas Cardif</p> <p>Thomas Kressin, Head of European FX desk, PIMCO</p> <p>Christian Kopf, Partner, Spinnaker Capital Ltd</p>	Room Maximilian
1.15 p.m.	Lunch Break	Foyer
2.15 p.m.	<p>Smart FX Hedging: 3 concepts Daniel Probst, Head of Strategic Sales Germany, UniCredit</p> <p>Johannes Kannwischer, FX Structuring, UniCredit</p>	Room Marstall I + II
3.00 p.m.	End of Conference / Transfer to Hotels	
4.15 p.m.	Transfer from Hotels to Theresienwiese	
5.00 p.m.	Reservation at "Pschorr-Bräurol"	

Private Investor Products Italy – Investment Strategies

Time	Agenda	Room
from 9.30 a.m.	Registration & Coffee	
10.00 a.m.	<p>Welcome address Marco Regni, Head of Private Investor Products Italy, UniCredit</p> <p>Private Investor Products Italy: Market trends and Securitized products innovation Marco Regni, Head of Private Investor Products Italy, UniCredit Francesca Bosi, Head of PIP Coverage Development and Service Model Milan, UniCredit</p>	Room Marstall III
11.45 a.m.	<p>Conference Host Olivier Khayat, Co-Head of CIB, UniCredit</p>	Room Maximilian
11.55 a.m.	<p>Economic Outlook Erik F. Nielsen, Group Chief Economist & Global Head of CIB Research, UniCredit</p>	Room Maximilian
12.15 p.m.	<p>CIO Panel moderated by Guy Johnson, anchor at Bloomberg Television David Blumer, Head of EMEA, Blackrock Olivier Héreil, COO Asset Management, BNP Paribas Cardif Thomas Kressin, Head of European FX desk, PIMCO Christian Kopf, Partner, Spinnaker Capital Ltd</p>	Room Maximilian
1.15 p.m.	Lunch Break	Foyer
2.15 p.m.	<p>Securitized products: Tactical strategies and portfolio diversification Chiara Fornarola, Equity & Commodity Investment Structuring Italy & Western Europe, UniCredit Tommaso Cotroneo, Head of Equity Derivatives Strategy – EMEA, UniCredit</p>	Room Marstall III
3.00 p.m.	End of Conference / Transfer to Hotels	
4.15 p.m.	Transfer from Hotels to Theresienwiese	
5.00 p.m.	Reservation at “Pschorr-Bräuosl”	

Venues

Conference Venue

Hotel Vier Jahreszeiten
Kempinski Munich
Maximilianstrasse 17
D-80539 Munich

Oktoberfest Venues

Paulaner Festzelt Winzerer Fähdnl
Theresienwiese
D-80339 Munich

Pschorr-Bräurosl
Theresienwiese
D-80339 Munich

Dresscode

Conference

Business

Oktoberfest

Casual or traditional dress

Hotels

For this year's conference, UniCredit Bank AG has negotiated special rates in the following hotels. We kindly ask you to make hotel reservations directly. UniCredit will **not** cover the costs of accommodation and personal extras.

Motel One München – Deutsches Museum

Rablstrasse 2
D-81669 Munich
Tel. +49 89 44455580
muenchen-deutschesmuseum@motel-one.com
EUR 189,00 incl. breakfast

Sheraton München Arabellapark Hotel

Arabellastrasse 5
D-81925 Munich
Tel. +49 89 93001-6399
muenchen.reservation@starwoodhotels.com
EUR 254,00 incl. breakfast

Hilton Munich City

Rosenheimer Strasse 15
D-81667 Munich
Tel. +49 89 48040
Booking
EUR 283,00 incl. breakfast

The Westin Grand Hotel Munich

Arabellastrasse 6
D-81925 Munich
Tel. +49 89 93001-6399
muenchen.reservation@starwoodhotels.com
EUR 269,00 incl. breakfast

Your contacts

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